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**Exercise:** Productivity Game**Dimension / TPI:** Productivity**Supplies:**

A set of "Productivity Game" cards

One card for each Productivity factor with notes that describe typical assumptions, and what the factor "really" means. These notes are meant to be thought starters for discussion, not the "final answer".

**Time:**

10 minutes for set up and discussion within groups or personal reflection

10-15 minutes for reporting to the group

**Set-up:**

Divide the group into 7 groups. With a small team, it is okay if individual team members represent one of the factors, or more than one if there are 6 or fewer team members.

**Context:**

These 7 are important factors in achieving team performance. This exercise is an opportunity to dive in to the seven, look beyond a simple definition and really advocate for the value each of them brings to the team.

**Instructions:**

"You will be given a card with the name of one of the Productivity factors and a short definition. You and your colleagues in the group will be advocates for that factor and how important it is. On the card will be a description of what most people assume it means and a word or two about what it means in today's team environment.

"The notes on the card related to typical assumptions, and "what it really means", are meant to be thought starters. In this game, it is okay if there are different opinions or people don't see things

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exactly as they appear on the card. With your colleagues, take a few minutes to have a conversation about this essential factor.

“At the end of the preparation time, one person from each group will speak on behalf of that Productivity factor.

“Each report will start with this sentence: “Clearly [FACTOR NAME] is the most important of the 7. What most people assume it means is ... what it really means, (or also means) in today’s team is ...” Let us know what came out of your discussion (don’t just read the card!)

Give the 7 groups time to discuss. Approximately 5-10 minutes.

### **Reporting:**

- Before the reporting starts, add this last instruction: “After each report, we will have a wildly enthusiastic round of applause!”
- Give each group about 2-3 minutes.
- This should be a high energy (even competitive-spirited) exercise.

**Debrief:** What did you learn? What stands out?